

A REQUEST FOR APPROVAL

Four days with the people who build the tools your infrastructure runs on.

FOR THE PERSON APPROVING THE BUDGET

Here is the case, and here is the number.

THE SHORT VERSION

- **\$1,299 early bird** (\$1,599 regular). Full four days, breakfast and lunch daily, and every session recording afterward.
- **About \$2,071 all in** before airfare and dinners — ticket plus four nights in the room block. The worksheet is on page 3.
- **Attendance is capped at 300**, so the access is real. Microsoft PowerShell team members, community leaders and enterprise architects are in the hallway, not behind a rope.
- **The recordings come back to the whole team.** 70+ hours the people who stayed home can still use.

DATES

April 5–8, 2027

WHERE

Sheraton Orlando
Lake Buena Vista

TICKET

\$1,299 early bird

RUN BY

The DevOps
Collective,
a registered non-
profit

WHY THIS ONE

A small room is the whole point.

Most technology conferences are trade shows. You send someone, they watch talks they could have streamed, they collect a tote bag, and they come back with nothing they could not have read. This one is 300 people, on purpose, and it has run every year since 2014.

Who is actually in the room

Microsoft product team members who build PowerShell. The community leaders who write the modules your team already has in production. Enterprise architects and DevOps engineers solving the same problems at other companies, at your scale. Nine out of ten attendees influence IT purchasing decisions at their own organizations, which tells you the seniority of the room.

What they will work on

Sessions run across four days and span far more than PowerShell itself:

Cloud & Azure	AWS	Azure Local	Infrastructure as Code
CI/CD automation	Configuration management	Docker & Kubernetes	Virtualization
On-prem data center	Edge computing	Security & monitoring	AI in operations

The person you send comes back with answers from people who have already solved it.

At this size your engineer can corner the maintainer of the module that is breaking their build, at breakfast, on day two.

What comes back to the team

Keynotes, general sessions and breakouts are recorded, with access included afterward — over 70 hours. One person attends; the whole team gets the library, plus whatever notes and internal sessions you ask for — see page 4.

Sending someone junior

The OnRamp program is a dedicated beginner track, capped at 40 people, at the same \$1,299 price, pairing each participant with a mentor for the week and afterward. Full-ride scholarships covering airfare, hotel, registration and meals are available to applicants who qualify.

COST WORKSHEET

What it actually costs.

Figures below assume one attendee, arriving Sunday April 4 and departing Thursday April 8 — four nights in the conference room block. Fill in the two blanks for your own city and you have the whole number.

Registration — early bird	Regular price is \$1,599. Booking early saves \$300.	\$1,299
Hotel — 4 nights at the room block rate	\$179/night, plus the discounted \$13.95/night resort fee. Excludes tax.	\$772
Fixed cost, booked in advance	Everything you can lock in today	\$2,071
Airfare to Orlando (MCO)	Varies by origin city. MCO is a major hub with wide carrier coverage.	\$ _____
Dinners	Breakfast and lunch are included daily, and there is food at the opening reception and the Monday happy hour. Budget for the rest.	\$ _____
Ground transport / parking	Optional. Discounted self-parking at the resort is \$10.00/night.	\$ _____
Total		\$ _____

INCLUDED IN THE TICKET

- Full access to every session and track, all four days
- Breakfast and lunch daily, plus unlimited coffee
- Session recordings after the event — 70+ hours
- Community networking events, including the Monday evening reception
- OnRamp attendees: a personal mentor, small-group networking, and post-Summit mentoring

NOT INCLUDED

- Hotel — booked separately at the discounted block rate
- Travel to and from Orlando
- Dinners, apart from the opening reception
- Parking, if driving or renting

There is no upsell.

Run by the DevOps Collective, a registered non-profit, entirely by volunteers, since 2014. The ticket price is what it costs to put on — no paid workshop tier, no premium track, nothing behind a second paywall once your engineer is in the building.

FOR THE PERSON GOING

Make it a trade, not a favour.

The fastest approvals are the ones where the manager gets something specific back. Pick the commitments you can honestly keep, then send the note below.

- ☐ **A written summary to the team within two weeks** — what I learned, what we should change, what we should stop doing.
- ☐ **One internal session** walking the team through the two or three techniques worth adopting.
- ☐ **At least one automation shipped** from something learned at the Summit, within the quarter.
- ☐ **The full recording library shared** with the team, with the sessions relevant to our stack flagged.
- ☐ **A list of named contacts** at other organizations solving the same problems — people we can ask next time we are stuck.

COPY, FILL IN THE BLANKS, SEND

Subject: Training request — PowerShell Summit, April 2027

Hi **[MANAGER]**,

I would like to attend the PowerShell Summit in Orlando, April 5–8, 2027. It is the largest independent conference for the automation and DevOps work our team does, and it is capped at 300 people, so the access to Microsoft's PowerShell team and to engineers solving our problems at other companies is genuine rather than theoretical.

The direct cost is **[\$X]** — \$1,299 for the early-bird ticket and about \$772 for four nights at the conference rate, plus roughly **[\$Y]** in airfare. Breakfast and lunch are included each day. Booking now saves \$300 against the regular ticket price.

Specifically, I am going after **[THE ONE OR TWO PROBLEMS YOU ARE STUCK ON — e.g. our CI/CD pipeline, our configuration drift, moving X to infrastructure as code]**. In return I will **[THE COMMITMENTS YOU TICKED ABOVE]**. Keynotes, general sessions and breakouts are recorded and included, so the rest of the team gets the material too.

Happy to put the full breakdown in front of you — the details are at powershellsummit.org.

Thanks,
[YOUR NAME]

REGISTER

300 seats. 40 of them are OnRamp.

Early-bird pricing is live now at \$1,299, against a \$1,599 regular ticket. The OnRamp beginner track is the same price and capped at 40 people, with full-ride scholarships available for those who qualify.

TICKETS

powershellsummit.org/tickets

HOTEL & TRAVEL

powershellsummit.org/hotel

ONRAMP & SCHOLARSHIPS

powershellsummit.org/on-ramp

QUESTIONS

info@powershellsummit.org



**POWERSHELL
SUMMIT**

ORLANDO, FL

April 5–8, 2027 · Sheraton Orlando Lake Buena Vista
Orlando, Florida · Attendance capped at 300

Organized by the DevOps Collective, a registered non-profit